

# For More Information

## Articles:

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Impact of Malpractice Reforms on the Supply of Physician Services. Daniel P. Kessler, William M. Sage, David J. Becker, *Journal of the American Medical Association*, June 1, 2005.

Have State Caps on Malpractice Awards Increased the Supply of Physicians? William E. Encinosa, Fred J. Hellinger, *Health Affairs Web Exclusive*, May 31, 2005.

Liability Implications of Physician-Directed Care Coordination. Mark A. Hall, et al, *Annals of Family Medicine*, March/April 2005.

The Medical Malpractice 'Crisis': Recent Trends and the Impact of State Tort Reforms. Kenneth E. Thorpe, *Health Affairs Web Exclusive*, Jan. 31, 2004.

Do You Have the Right Malpractice Insurance Policy? David R. Dearden, Michael R. Burke, *Family Practice Management*, November/December 2004.

Malpractice Guide, Richard Vento, *Unique Opportunities, The Physician's Resource*, March/April 2003.

The Disability Dilemma, Dawn MacKeen, *Smart Money*, July 2005.

Questions You Should Ask When Hiring, Peter Cardinal, *Family Practice Management*, June 2003.

Anatomy of the Medicare Appeals Process, Kent J. Moore, *Family Practice Management*, April 2003.

10 Steps to HIPAA Security Compliance, David C. Kibbe, Family Practice Management, April 2005.

The HIPAA Privacy Rule: Three Key Forms, Jennifer Bush, Family Practice Management, February 2003.

The Stark Truth About the Stark Law: Part II, Alice G. Gosfield, Family Practice Management, February 2004.

Demystifying Common Terms in Employment Agreements, Michael R. Burke, Family Practice Management, June 2003.

The Employment Agreement: What Every Doctor Needs to Know. Jamie Stuart. Journal of Medical Practice Management, May/June 2000 (Part 1), Journal of Medical Practice Management, July/August 2000 (Part 2).

### **Books:**

Medical Malpractice: A Physician's Sourcebook, Richard E. Anderson, editor, Humana Press, 2004.

Bulletproofing Your Medical Practice: Risk Management Techniques for Physicians, Kevin Quinley, SEAK, 2000.

Law for Physicians: An Overview of Medical Legal Issues, Carl Horn, Donald H. Caldwell, D. Christopher Osborn, American Medical Association, 1999.

The Biggest Legal Mistakes Physicians Make and How to Avoid Them, Steven Babitsky, James J Mangraviti, SEAK, 2005.

Asset Protection for Physicians and High-Risk Business Owners, Robert J. Mintz, Francis O'Brien & Sons Publishing Company, 2003.

Create Your Own Employee Handbook: A Legal and Practical Guide, Lisa Guerin, Amy DelPo, Nolo, 2005.

Federal Employment Laws: A Desk Reference, Lisa Guerin, Amy DelPo, Nolo, 2002.

The Employer's Legal Handbook, Fred S. Steingold, Nolo, 2005.

Business Contract Kit for Dummies, Richard D. Harroch, For Dummies, 2000.

## Reports and Surveys:

2004 Medical Liability Rate Survey, Medical Liability Monitor, Oct. 22, 2004. For information, log on to [www.mlmonitor.com](http://www.mlmonitor.com).

Medical Malpractice: Verdicts, Settlements and Statistical Analysis and Current Award Trends in Personal Injury, published by Jury Verdict Research ([www.JuryVerdictResearch.com](http://www.JuryVerdictResearch.com)).

Medical Liability Reform - NOW! A compendium of facts compiled by the American Medical Association that supports medical liability reform and debunks arguments against reform. To access, log on to [www.ama-assn.org/ama1/pub/upload/mm/1/mlrnowjune142005.pdf](http://www.ama-assn.org/ama1/pub/upload/mm/1/mlrnowjune142005.pdf).

Medical Malpractice Law in the United States, Peter P. Budetti, Teresa M. Waters, Kaiser Family Foundation, May 2005. Go to [www.kff.org/insurance/upload/Medical-Malpractice-Law-in-the-United-States-Report.pdf](http://www.kff.org/insurance/upload/Medical-Malpractice-Law-in-the-United-States-Report.pdf).

Medical Malpractice Insurance: Multiple Factors Have Contributed to Premium Rate Increases, U.S General Accounting Office, October 2003, available at [www.gao.gov/new.items/d04128t.pdf](http://www.gao.gov/new.items/d04128t.pdf).

The Malpractice Insurance Crisis: The Impact on Healthcare Cost and Access, Blue Cross and Blue Shield Association, January 2003, accessible at <http://bcbshealthissues.com/relatives/100104.PDF>.

Doctors and Other Health Professionals Report Fear of Malpractice Has a Big, and Mostly Negative, Impact on Medical Practice, Harris Interactive, Feb. 7, 2003, available at [www.harrisinteractive.com/news/newsletters/healthnews/HI\\_HealthCareNews2003Vol3\\_Iss02.pdf](http://www.harrisinteractive.com/news/newsletters/healthnews/HI_HealthCareNews2003Vol3_Iss02.pdf).

2005 Review of Physician Recruitment Incentives, Merritt Hawkins & Associates, can be downloaded at [www.merritthawkins.com/pdf/2005\\_incentive\\_survey.pdf](http://www.merritthawkins.com/pdf/2005_incentive_survey.pdf).

Managed Care Digest Series, sponsored by Sanofi-Aventis, provides complimentary data and information about major components of healthcare delivery. Go to [www.managedcaredigest.com/index.jsp](http://www.managedcaredigest.com/index.jsp).

## Web Resources:

### *Insurance:*

The Doctors Company ([www.thedoctors.com](http://www.thedoctors.com)) provides nationwide risk-management services, including custom programs, site surveys, crisis intervention and specialty-specific seminars, panels and advisory board reports. It also provides on-site educational programs, seminars, mock depositions and trials as deterrents to litigation.

American Physicians Assurance Corp. ([www.apassurance.com](http://www.apassurance.com)), a malpractice carrier based in East Lansing, Mich., publishes risk-management advice, tips and articles on its Website.

The AMA Insurance Agency ([www.amainsure.com](http://www.amainsure.com)) is a wholly owned subsidiary of the AMA that markets insurance products tailored to the medical community. The insurance agency has an agreement with Insurance Noodle ([www.insurancenoodle.com](http://www.insurancenoodle.com)), an on-line resource to help meet the insurance needs of physician offices and small clinics.

The Insurance Information Institute provides information on all types of insurance products. You can locate an insurance company in your state on its site. The Institute also offers publications and other information to help you make wise insurance purchases. "Insuring Your Business Against a Catastrophe" and "Setting Insurance Claims After a Disaster" are two examples of publications the institute offers to the public. For more information, log on to [www.iii.org](http://www.iii.org).

### *Small Business:*

Business Owner's Toolkit ([www.toolkit.cch.com](http://www.toolkit.cch.com)) offers business, legal, and tax information for small businesses.

The Institute for Business & Home Safety (IBHS) offers a variety of tools in its Open for Business series for small-business owners both to reduce their potential for loss should disaster strike and to reopen quickly should they be forced to close. For more information, log on to [www.ibhs.org/business\\_protection](http://www.ibhs.org/business_protection).

American Express provides employment law information on-line for small business owners. Much of the information also applies

to the medical office. Log on to [www10.americanexpress.com/sif/cda/page/0,1641,6252,00.asp](http://www10.americanexpress.com/sif/cda/page/0,1641,6252,00.asp).

A useful Website for information on business contracts is [www.allbusiness.com](http://www.allbusiness.com). The site offers resources including how-to articles, business forms, contracts and agreements, expert advice, blogs, business news, product comparisons and more.

The Coker Group ([www.cokergroup.com](http://www.cokergroup.com)) is an Alpharetta, Ga.-based healthcare consulting firm with a national client base. The Website offers an extensive list of links, a bookstore and a free subscription to the firm's newsletter, Coker Connection.

The Health Care Group ([www.healthcaregroup.com](http://www.healthcaregroup.com)), a consulting firm in Plymouth Meeting, Pa., offers an extensive archive of useful practice management articles, forms and checklists.

Karen Zupko & Associates ([www.karenzupko.com](http://www.karenzupko.com)), a Chicago-based practice management consulting firm, posts on its Website many useful articles, links and free resources, such as downloadable forms and checklists that you can customize to your own needs.

#### *Legal Information:*

The Asset Protection Law Center ([www.rjmintz.com](http://www.rjmintz.com)) presents information on a range of asset protection strategies designed to shield and insulate wealth from personal and business liability risks.

The Health Law Center has numerous complimentary articles about physician practices, HIPAA, Stark and other compliance topics. Review the selections in the Library link at [www.healthlawcenter.com](http://www.healthlawcenter.com).

The American Medical Association's Model Managed-Care Contract can be found on the AMA Website at [www.ama-assn.org/ama/pub/category/9559.html](http://www.ama-assn.org/ama/pub/category/9559.html).

Information on restrictive covenants in employment contracts can be found on the AMA Website at [www.ama-assn.org/ama/pub/category/12716.html](http://www.ama-assn.org/ama/pub/category/12716.html) and on the American College of Physicians site at [www.acponline.org/counseling/restrictive\\_covenants.htm](http://www.acponline.org/counseling/restrictive_covenants.htm).

Nolo ([www.nolo.com](http://www.nolo.com)) is a provider of do-it-yourself legal and

business solutions for consumers and small businesses. The Website offers free articles and checklists; you can also order Nolo publications, forms and software.

### **Government Agencies:**

The Department of Labor ([www.dol.gov](http://www.dol.gov)) offers information on complying with federal labor laws. The site has a special section for employers and also provides a quick link to an employment law guide. The guide includes chapters on wages and hours and safety and health standards. Each chapter lists the phone numbers of the Labor Department agency that administers the laws.

The U.S. Equal Employment Opportunity Commission ([www.eeoc.gov](http://www.eeoc.gov)) enforces federal workplace discrimination laws. The Website offers information, publications and workplace posters.

For more information on employers' obligations under the nation's immigration laws, log on to U.S. Citizenship and Immigration Services ([www.uscis.gov](http://www.uscis.gov)).

The Centers for Medicare & Medicaid Services's educational division, Medicare Learning Network, uses a variety of mechanisms, such as the Internet, "Medlearn Matters...Information for Providers" national education articles, brochures, fact sheets, Web-based training courses and videos, to deliver a planned and coordinated provider education program, says CMS. For more information on the Medicare Learning Network, log on to [www.cms.hhs.gov/medlearn/](http://www.cms.hhs.gov/medlearn/).

A useful government Website on complying with federal regulations is the Health and Human Services Department's Office of Inspector General ([www.oig.hhs.gov](http://www.oig.hhs.gov)). Click on Fraud and Prevention & Detection for advisory opinions, fraud alerts and bulletins, safe harbor regulations and guidance on compliance with anti-fraud statutes.